

PRESS
RELEASE

A good activity for Evolis in 2016

Q4 2016 confirms Evolis' international growth dynamics

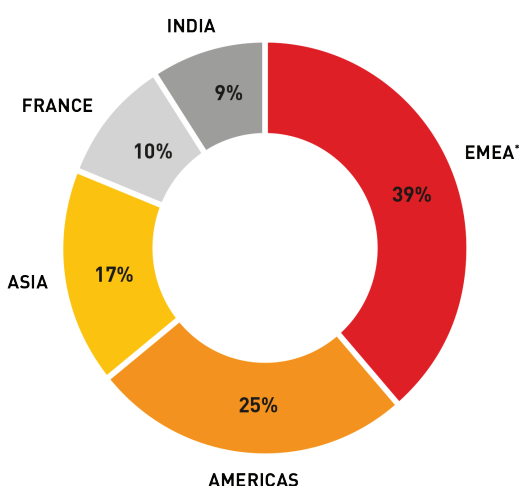
Sales: M€ 76.9

Sales Q4: M€ 20.7 (+12.5%)

Angers, 17 January 2017 - Evolis, world leader in plastic card customizing and printing solutions, achieved consolidated sales totalling M€ 76.9 during its 2016 financial year. True to the forecasts disclosed in October 2016, this figure - stable vs. 2015 - still signifies good performance and shows that Evolis has succeeded in offsetting the Tanzania effect on both the channels and projects businesses. Excluding the Tanzania effect, group business has grown 7%.

90%
international
sales in 2016

In M€	2016	2015	Change
Q1	17.85	17.9	0.3%
Q2	19.5	20.8	-6.3%
Q3	18.8	19.6	-4.1%
Q4	20.7	18.4	12.5%
12 months total	76.9	76.7	0.3%



*Europe, Middle East, Africa
(except France)

A PARTICULARLY LIVELY 4TH QUARTER

The vibrant sales activity achieved across the 4th quarter has bolstered Evolis' position on all its markets. Throughout this quarter, Evolis achieved sales totalling M€ 20.7, an increase of 12.5% in comparison to 2015. This performance was achieved thanks notably to significant growth in the IT Office channels business (+18.9%), which was particularly lively in the Americas area (+43.4%). The Projects business achieved 28.4% growth, driven both by the Asia Pacific area thanks to the signing and partial delivery of two government projects in China (+33.9%) and the India area, which excelled with 67.6% growth.

EVOLIS STAYS ON A POSITIVE TREND IN 2016

Business on the whole was on the uptrend this year and both the channels and projects businesses compensated for the Tanzania effect (the government contract that had contributed to M€ 4.8 turnover in 2015).

The IT Office channels business performed well across all areas with very significant growth in the Americas (+36.9%). IT Office business volumes show overall growth of 25% over the year.

Evolis' ID channels business is doing well and has developed with the highest growth in the Asia Pacific area (+14.9%), more specifically in India (+50.7%). Globally, ID channels sales recorded 8.2% growth on a comparable basis.

Projects across the year show a 22% downturn vs. last year (due to the Tanzania contract's base effects). It should, however, be noted that the Projects business is still driven by the deployment of the banking sector and decentralised customization at agency level in the United States.

Throughout 2016, international sales accounted for 90% of turnover, while sales in France amounted to 10%.

In the next press release on annual results, Evolis will detail the impact of 2016 business dynamics on Group profitability levels. The company will also explain its development objectives for 2017 including its diversification strategy illustrated in 2016 with the launch of a price label management solution aimed at food retailers.

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ABOUT EVOLIS (Alternext : ALTVO)

Evolis, the worldwide leader, develops, manufactures and markets a complete range of card printers that provide all the options needed for graphic, magnetic and electric personalization (contact or contactless chip cards – RFID technology) of all types of cards (national ID cards, payment cards, employee badges, student cards, etc.). Evolis also markets a broad range of products and services for identifying people and goods: software for customizing cards (through the cardPresso subsidiary), a complete line of card accessories (through the Sogedex Accessories subsidiary) as well as signature pads and support services.

Based in Angers (France) with subsidiaries in Miami (United States), Mumbai (India), Singapore and Shanghai (China), Evolis is listed in Paris Stock Exchange (Alternext) and earned sales of EUR 76,9 million in 2016. The Company has more than 300 employees and is represented in 140 countries throughout the world.

Next meeting
2016 Results
March, 21th 2017
after trading hours

