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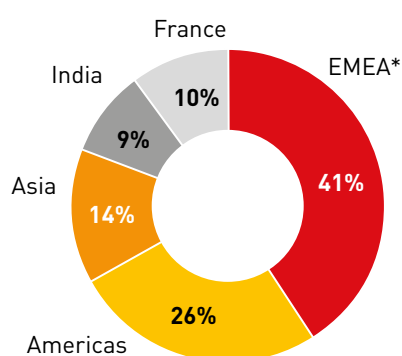
# TURNOVER 1ST QUARTER 2016: M€ 17.9

Business performance looking good for FY 2016

Angers, 07 April 2016

In M€	Q1 2015	Q1 2016	Variation
Consolidated turnover	17.85	17.9	+0.3%

90%  
international sales



\*Europe, Middle-East, Africa

Evolis, the world leader in plastic card personalization and printing solutions, achieved a dynamic first quarter of 2016 with sales totalling M€ 17.9, slightly ahead of the same quarter of 2015 (M€ 17.85).

During that period, the company achieved a high invoicing level after securing a voting card contract with the Republic of Tanzania. Excluding the "Tanzania base effect" (M€ 1.6 during the 1st quarter of 2015), which will also be significant during the second business quarter, growth in turnover for the first quarter is up 10%.

## THE CHANNELS BUSINESS IS GROWING GLOBALLY, THE PROJECTS BUSINESS REMAINS STABLE

After experiencing steep growth in 2015, Channels business volumes are up 19.6% in the first quarter of 2016. This growth was once again driven by the success of the Zenius & Primacy ranges, considered to provide the best value and features for money on the market. This business is growing across all the Group's operating areas, in India (+81.5%), Asia Pacific (+22.4%), EMEA (+18.6%), and the Americas (+8%).

The Projects business is also doing well reaping the benefits of the bank migration in the United States and the lively dynamics in the Asia-Pacific area. During the quarter, business volumes stabilised at nearly M€ 4.

From the geographical viewpoint, the Asia Pacific area is showing high growth this quarter (+34% at M€ 2.5). The Americas area is also showing growth of 9.1% vs. the same quarter of 2015, i.e. a turnover of M€ 4.6, while the EMEA area is impacted by the "Tanzania effect" with a business volume of M€ 8 vs. M€ 9.5 achieved in the previous period.

## STRATEGIC TAKE-OVER OF THE FRENCH DISTRIBUTOR ACTS

With a view to accelerating its product distribution, and to maintain and develop its market share, Evolis is announcing its acquisition of ACTS, a value added distributor of identification products. A long-standing partner of Evolis, ACTS is a strong player in several market segments including French universities and “credit card format” technology solutions.

The acquisition of ACTS is part of a vertical integration strategy aiming at improving the Group’s distribution value chain across a high-growth market. Based in Lyon and run by 5 people, ACTS achieved M€ 3.5 in sales in 2015. Integration accounting will begin on 1st April 2016.

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### Suivez-nous !



### ABOUT EVOLIS (Alternext : ALTVO)

A world leader in its segment, Evolis designs, manufactures and markets a comprehensive range of plastic card personalization solutions. Evolis printers feature all the options required for the graphic and electrical customisation (magnetic stripes, smart cards, with or without contact – RFID technology) of all card types (identity cards, bank cards, employee badges, student cards, etc.). Evolis also markets a wide range of personal and property identification products: software applications for customising cards via its subsidiary cardPresso, a full range of card accessories via its subsidiary Sogedex Accessories, plus signature and service tablets.

Based in Angers with subsidiaries in Miami (United States), Singapore, Bombay (India) and Shanghai (China), Evolis is listed on the Paris stock exchange (Alternext) and achieved a turnover of 76.7 million euros in 2015. The group employs over 300 people and markets its solutions in 140 countries across the globe.

**Upcoming publication:**

**Turnover for the 1st quarter of 2016**

**12 July 2016 after trading hours**