

Half year-2016 sales: €37.4 m

A good performance given the base effect

Angers, 12 July 2016

Consolidated sales (€m)	2015	2016	16/15 variation
Q1	17.85	17.9	+0.3%
Q2	20.7	19.5	-6%
Total H1	38.6	37.4	-3%

89% international sales

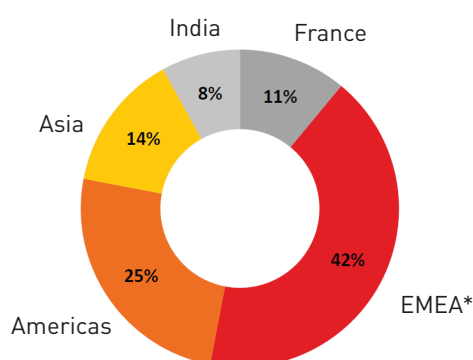
Evolis, the world leader in the market for on-demand card printers, posted sales of €19.5 m in the second quarter of 2016 and €37.4 m in the first half. International sales continued to rise, helped by a significant base effect from the card printing contract for Tanzanian electors. After stripping out the Tanzanian contract (€31.9 m), H1 sales were up 8% compared with H1-2015.

STEADY GROWTH FOR THE NETWORKS BUSINESS AND SEVERAL NEW PROJECTS

The Networks business continued to post growth in the second quarter (up 6%), resulting in H1 sales of almost €26 m, up 12.3%. This momentum was driven particularly by the Asia-Pacific Zone (up 29.1%) and India (up 74.4%).

The Projects business recorded declining first half sales, as expected. This said, the Americas and Asia-Pacific Zones turned in 4.6% and 6.4% growth in the first half, helped by the signature of several smaller projects that nevertheless allowed the Group to strengthen its position in the banking and government sectors.

In the international segment, India contributed H1 growth of 31.6%, particularly owing to a nearly 100% increase in Networks sales volumes compared with the first half of 2015. Sales in the Asia-Pacific Zone (up 23% in H1) were underpinned by rising Projects sales and a booming Networks business, especially in China.



*Europe, Middle-East, Africa

CONFIRMATION OF THE ANNUAL SALES GROWTH OBJECTIVE

Evolis confirms its 5% sales growth objective for 2016. In the second half of the year, Evolis intends to benefit fully from the recent launch of the powerful new lamination solution and the new Kiosk range, both unique, flexible and modular. The postponement of certain projects initially planned for the start of the year will also help boost growth towards the end of the year.

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Suivez-nous !



ABOUT EVOLIS (Alternext: ALTV0)

A world leader in its segment, Evolis designs, manufactures and markets a comprehensive range of plastic card personalization solutions. Evolis printers feature all the options required for the graphic and electronical customisation (magnetic stripes, smart cards, with or without contact – RFID technology) of all card types (identity cards, bank cards, employee badges, student cards, etc.). Evolis also markets a wide range of personal and property identification products: software applications for customising cards via its subsidiary cardPresso, a full range of card accessories via its subsidiary Sogedex Accessories, plus signature and service tablets.

Based in Angers with subsidiaries in Miami (United States), Singapore, Bombay (India) and Shanghai (China), Evolis is listed on the Paris stock exchange (Alternext) and achieved a turnover of 76.7 million euros in 2015. The group employs over 300 people and markets its solutions in 140 countries across the globe.

Next meeting:

H1-2016 financial results

19 September 2016 after trading hours