

Sales for the 1st half of 2017:
M€ 40.6 (+ 8.6%)

Sales for the 2nd quarter 2017:
M€ 20.7 (+ 6.2%)

A dynamic Projects business line

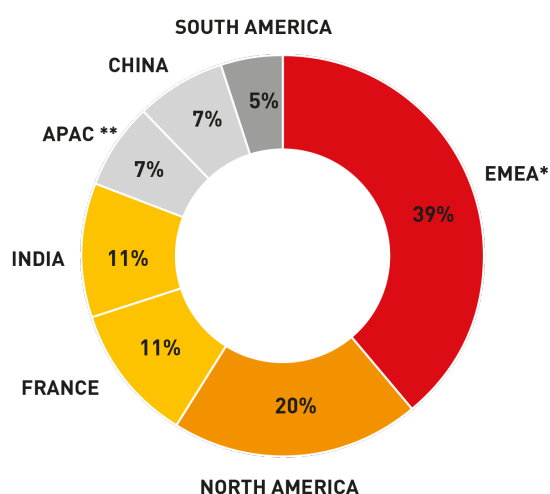
Angers, 11 July 2017 - Evolis, world leader in plastic card customization solutions, achieved sales totalling M€ 20.7 in the second quarter 2017, an increase of 6.2% vs. the same quarter in 2016. In the first half, sales amounted to 40.6 M€ vs. 37.4 M€ in the first half 2016, i.e. an increase of 8.6% (7% at a comparable exchange rate).

DISTRIBUTION OF SALES BY BUSINESS LINE

Consolidated sales, in M€	HY1 2016	HY1 2017	Variation
Channel	26.8	26.9	0.4%
of which Q2	13.8	14	1.0%
Projects	8.4	11.5	37.9%
of which Q2	4.6	5.6	22.8%
Others *	2.3	2.2	-3.8%
of which Q2	1.1	1.1	0.5%
Total	37.4	40.6	8.6%
of which Q2	19.5	20.7	6.2%

* Mainly accessories (Sogedex) and software (cardPresso).

89%
of sales achieved
internationally in the
1st half 2017



*Europe, Middle-East, Africa
(excl. France)
**Asia-Pacific

DISTRIBUTION OF SALES BY GEOGRAPHICAL AREA

Consolidated sales, in M€	HY1 2016	HY1 2017	Variation
EMEA (incl. India)	22.7	24.7	10.0%
of which Q2	11.9	11.5	-3.4%
Asia-Oceania	5.4	5.8	6.8%
of which Q2	2.9	3.7	28.1%
Americas	9.3	10.1	8.5%
of which Q2	4.7	5.5	18.5%
Total	37.4	40.6	8.6%
of which Q2	19.5	20.7	6.2%

STABLE CHANNELS BUSINESS, DYNAMIC PROJECTS BUSINESS

The Channels Business line showed modest growth during the second quarter (+1%). Over the entire first half 2017, the Channels business achieved sales totalling M€ 26.9, a stable result compared to the first half 2016. This stability is notably due to the postponement of the new Edikio solutions' release until July. Evolis is confident that this business line will resume growth in the second half.

The entry-level Badgy solutions achieved significant growth across all areas, mainly driven by Europe and the Americas.

The Projects business confirmed the dynamics recorded over the first quarter and achieved growth of 22.8%. Growth was notably driven by the ongoing development of government projects in the Asia-Oceania area: decentralised issuance of resident permits in India and China, Social Security cards in Indonesia and driving licences in Japan.

Combined with the Middle East banking project initiated in the first quarter, these developments resulted in 37.9% growth of the Projects business line over the six-month period.

Geographically, the 2nd quarter performed well in the Middle East. The Americas began reaping the first benefits of the planned reorganisation. Notably, the Latin America area is more dynamic and is showing promise.

Globally across the six-month period, all geographical areas are reporting growth.

ANNUAL SALES OBJECTIVE CONFIRMED ON TARGET

On the basis of its performance in the first half and reduced visibility regarding the signing of several major projects currently being negotiated, Evolis confirms its 2017 consolidated sales growth objective of +5%.

Evolis continues to focus on its ambition to achieve M€ 100 in sales within 3 to 5 years.

Upcoming publication:

Half year income statement 2017: 27 September 2017 after closing¹

¹Evolis is postponing its publication date on account of senior management agenda engagements.

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ABOUT EVOLIS (Euronext Growth : ALTV0)

Evolis, the worldwide leader, develops, manufactures and markets a complete range of card printers that provide all the options needed for graphic, magnetic and electric personalization (contact or contactless chip cards – RFID technology) of all types of cards (national ID cards, payment cards, employee badges, student cards, etc.). Evolis also markets a broad range of products and services for identifying people and goods: software for customizing cards (through the cardPresso subsidiary), a complete line of card accessories (through the Sogedex Accessories subsidiary) as well as signature pads and support services. Based in Angers (France) with subsidiaries in Miami and Boston (United States), Mumbai (India), Singapore and Shanghai (China), Evolis is listed in Paris Stock Exchange (Euronext Growth) and earned sales of EUR 76,9 million in 2016. The Company has more than 350 employees and is represented in 140 countries throughout the world.