

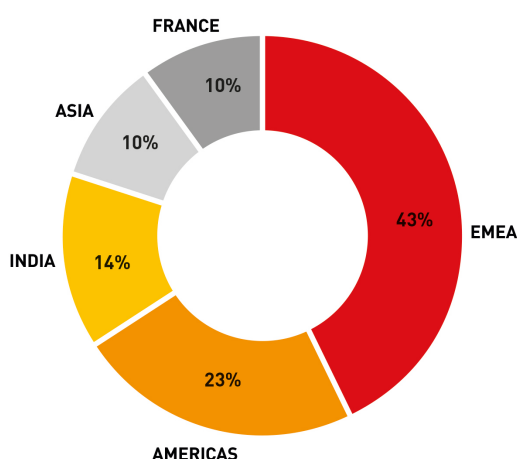
PRESS RELEASE

Sales 1st quarter 2017 M€ 19.9 A first quarter driven by the Projects business

Angers, 11 April, 2017 - Evolis, world leader in plastic card personalization solutions, achieved sales totalling M€ 19.9 at 31 March 2017, an increase of 11.2% vs. the same quarter of 2016, with discrepancies depending on the geographical areas. The Projects business grew 56.6%, while the Channels business remained stable (- 0.16%).

CONSOLIDATED TURNOVER, IN M€	Q1 2016	Q1 2017	VARIATION
1st quarter 2017	17.9	19.9	+11,2%

90%
international
sales in Q1 2017



*Europe, Middle East, Africa
(except France)

THE CHANNELS BUSINESS REMAINS STABLE, STRONG GROWTH FOR THE PROJECTS BUSINESS

The traditional ID Channels business shows a slight downturn of 2.5%, mainly in two areas: North America and Europe. The IT Office business, with the entry-level solutions Badgy, continues to build in line with 2015 forecasts and has grown by 37.8% across all areas.

The Projects business is booming this quarter as it did in the last quarter of 2016. The roll-out of a government project in India aimed at a decentralised issuance of several million resident permits continued throughout the quarter. The group also signed a significant banking project in the Middle East which will be rolled out throughout 2017. In China, the Projects business was affected by order postponements during the second half.

Geographically, sales were mainly boosted by excellent performance in India (+ 74.4% at M€ 2.8) and EMEA (+ 18.0% at M€ 9.5), notably in the Projects business. The American continent has declined by 1.6% (M€ 4.5) and continues to implement its operational reorganisation. Sales in the Asia area pan out at M€ 2.0, on the downtrend due to project postponement.

ANNUAL SALES OBJECTIVE CONFIRMED

The reorganisation of the American subsidiary and insufficient visibility regarding the signing of several major projects currently being negotiated have lead the group to confirm its 2017 consolidated sales growth objective of +5%.

Evolis continues to focus on its ambition to achieve M€ 100 sales within 3 to 5 years.

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ABOUT EVOLIS (Alternext : ALTVO)

Evolis, the worldwide leader, develops, manufactures and markets a complete range of card printers that provide all the options needed for graphic, magnetic and electric personalization (contact or contactless chip cards – RFID technology) of all types of cards (national ID cards, payment cards, employee badges, student cards, etc.). Evolis also markets a broad range of products and services for identifying people and goods: software for customizing cards (through the cardPresso subsidiary), a complete line of card accessories (through the Sogedex Accessories subsidiary) as well as signature pads and support services.

Based in Angers (France) with subsidiaries in Miami (United States), Mumbai (India), Singapore and Shanghai (China), Evolis is listed in Paris Stock Exchange (Alternext) and earned sales of EUR 76,9 million in 2016. The Company has more than 350 employees and is represented in 140 countries throughout the world.

Next meeting:

Half year sales

July, 11th 2017

after trading hours