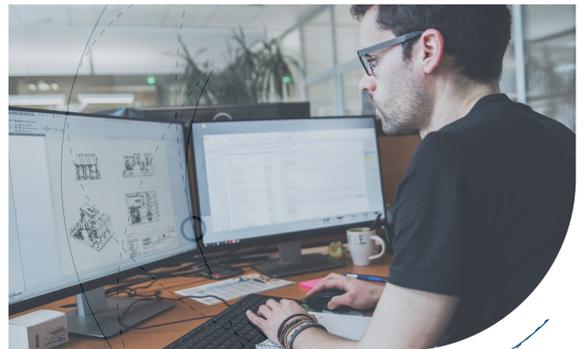
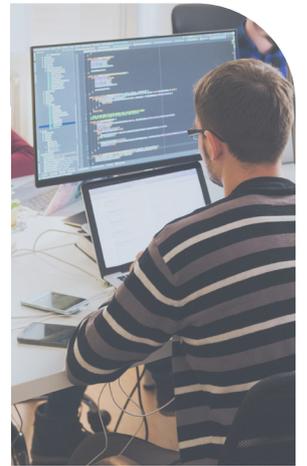


# CUSTOM PROJECTS



**evolIS**  
Identify what matters

# EXCEPTIONAL AGILITY & AUDACITY

## The Strength of an International Group The Agility of a Start-Up

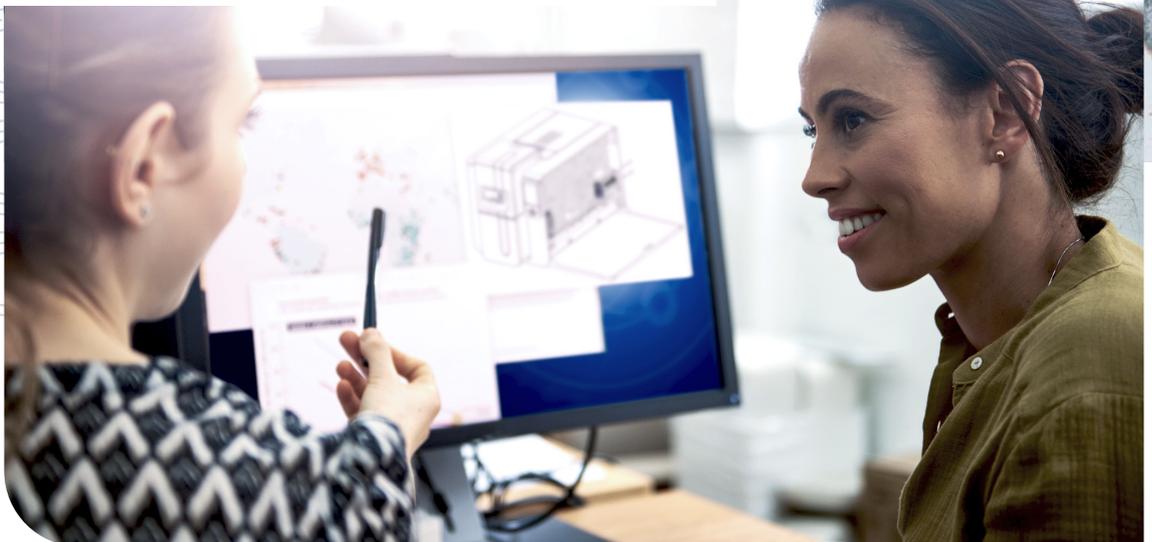
What is the greatest strength of our dedicated custom projects team? Their exceptional responsiveness and readiness to meet your needs.

**It is this start-up spirit that allows it to innovate and successfully carry out all the projects entrusted to it.** Combine this with the industrial and commercial strength of a group like Evolis, and anything is possible.

### HOWEVER BIG YOUR PROJECT

Our dedicated custom projects team devotes all its energy to the realization of your specific project.

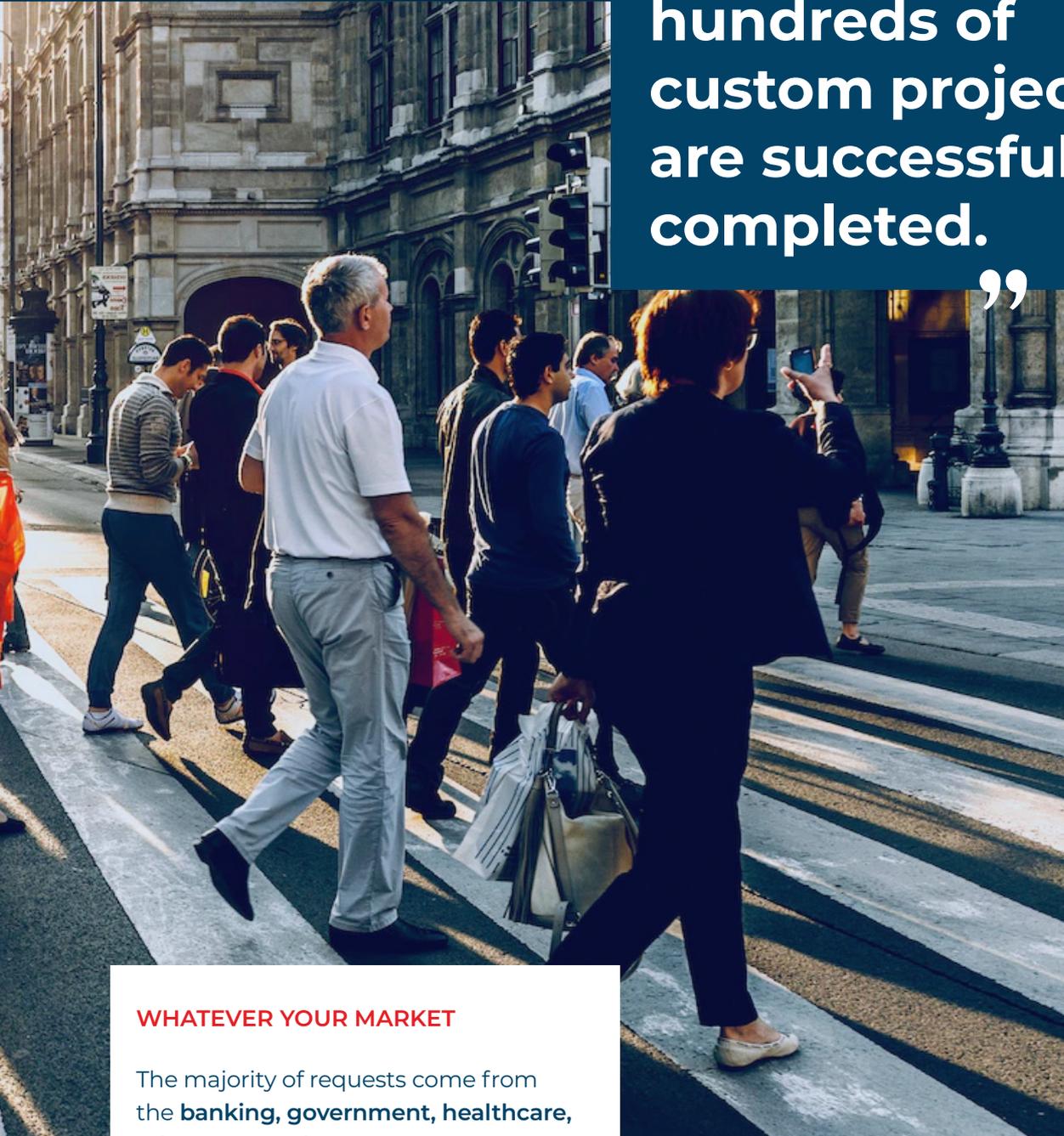
**When a new request comes in, it is always an opportunity for innovation!** It is this daily challenge seeking and finding the precise, tailored answer to your needs, that motivates the team.



“

Each year,  
hundreds of  
custom projects  
are successfully  
completed.

”



### WHATEVER YOUR MARKET

The majority of requests come from the **banking, government, healthcare, education, and transportation sectors.**

The team has therefore developed a particular competence in these areas, with detailed knowledge of their specific issues and problems. Additional requests come from a **variety of other markets.**



**30%**  
of custom projects  
among our global  
activity



Across  
**80**  
countries



# ENDLESS POSSIBILITIES OF CUSTOMIZATION

## The Only Limits are Those You Set for Your Project

Adaptations can be made to software, mechanics, electronics, consumables, services... It is impossible to give an exhaustive list. And if this helps you understand that our capacity for development is immense, you should know that, in reality, that is just the tip of the iceberg.



So what is  
possible?  
**ANYTHING.**





**MECHANICAL  
FEATURES**



**FIRMWARE  
TOOLS**



**SOFTWARE  
TOOLS**



**ELECTRONIC  
FEATURES**



**NEW  
CONSUMABLES**

# OPTIMIZED PROJECT MANAGEMENT

## The Life of Your Project in 5 Steps!

To guarantee the success of your project, our team follows a proven methodology, based on more than 20 years of experience.

Each step allows us to **rigorously validate the relevance, quality and efficiency of the developed solution.**

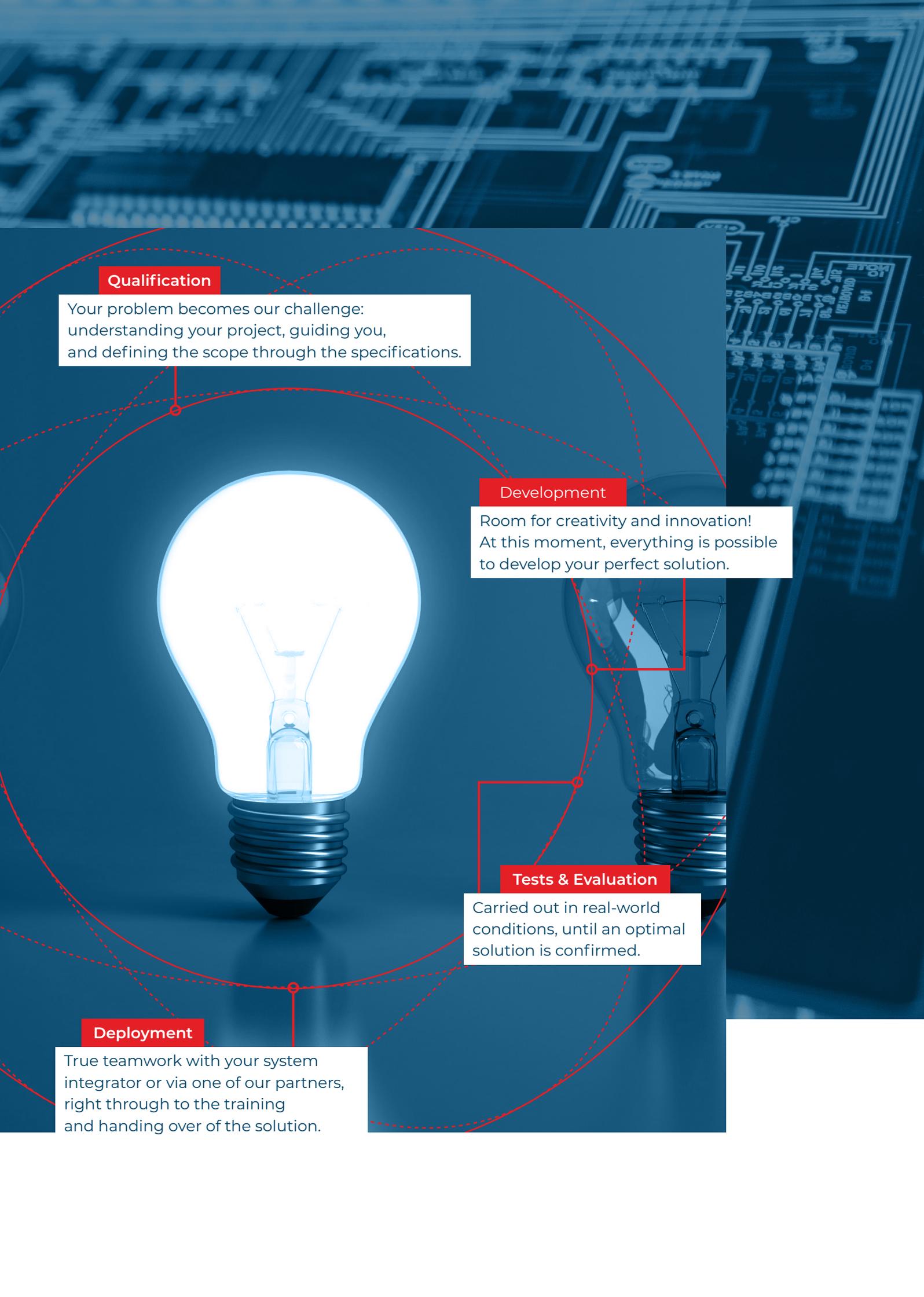


**A proven methodology,  
based on over 20  
years of experience.**



### Operation

Support, assistance, and maintenance included. If you want to upgrade your installed solution with new features, we are right there for you too.



### Qualification

Your problem becomes our challenge: understanding your project, guiding you, and defining the scope through the specifications.

### Development

Room for creativity and innovation! At this moment, everything is possible to develop your perfect solution.

### Tests & Evaluation

Carried out in real-world conditions, until an optimal solution is confirmed.

### Deployment

True teamwork with your system integrator or via one of our partners, right through to the training and handing over of the solution.

# INTERNATIONAL PRESENCE

## The Whole World as a Playground

The custom projects team operates around the world with:

- **ITS OWN TEAM**  
Pre-sales specialists based in China, North America, South America and Europe.
- **THE 5 SUBSIDIARIES OF THE GROUP**  
United States, Latin America, China, India and Singapore.
- **OUR 3,000 PARTNERS**  
In 140 countries.





This international presence allows the team to cover all time zones. Being close by allows us to offer you the most personalized support.



**5**  
subsidiaries  
worldwide



**3,000**  
partners

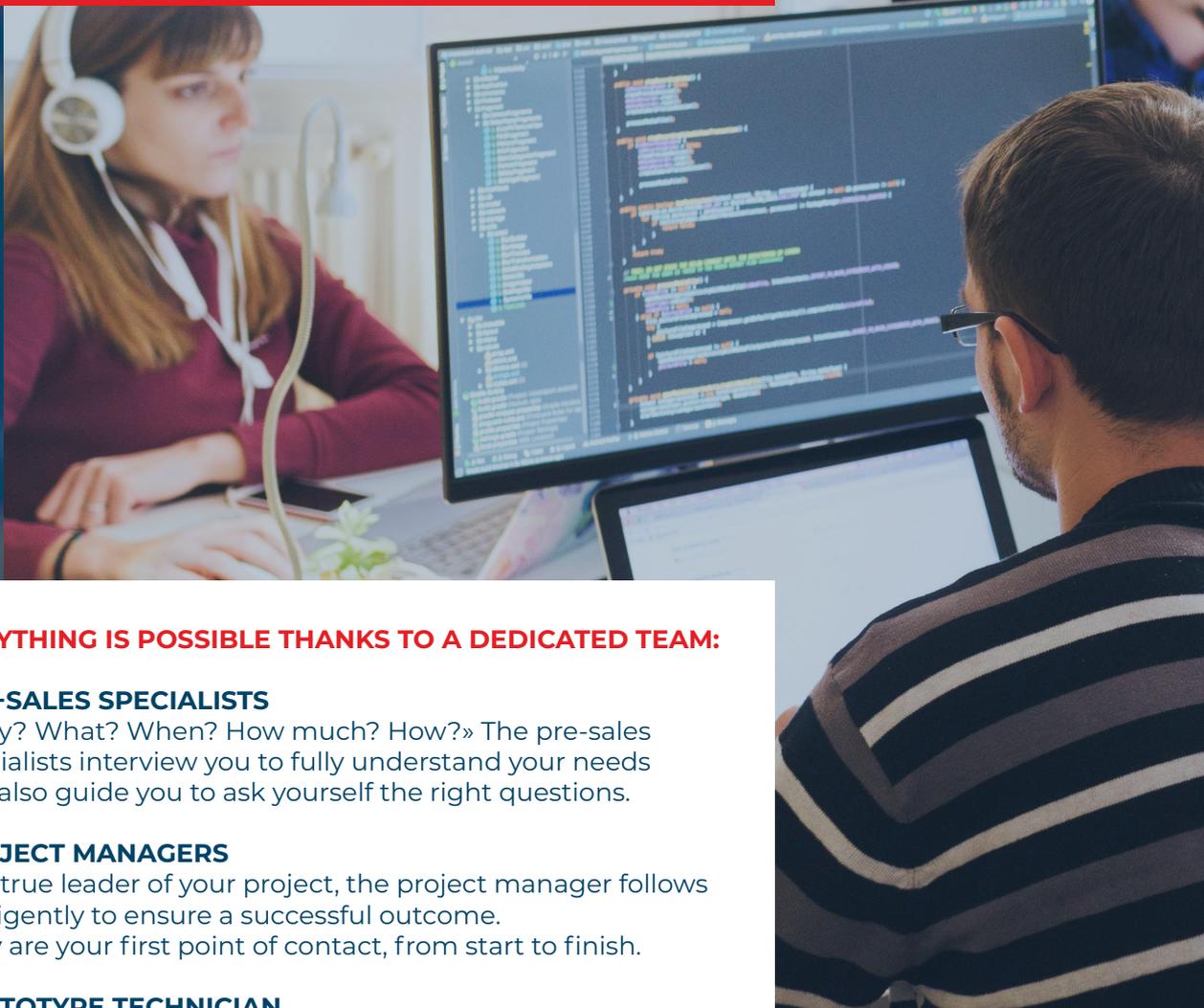


in  
**140**  
countries

# DEDICATED EXPERT TEAM

## Experts to Match Their Ambitions

Composed of pre-sales specialists, project managers and prototype technicians, our team of experts puts all its energy to the success of your project.



### EVERYTHING IS POSSIBLE THANKS TO A DEDICATED TEAM:

- **PRE-SALES SPECIALISTS**

«Why? What? When? How much? How?» The pre-sales specialists interview you to fully understand your needs and also guide you to ask yourself the right questions.

- **PROJECT MANAGERS**

As a true leader of your project, the project manager follows it diligently to ensure a successful outcome. They are your first point of contact, from start to finish.

- **PROTOTYPE TECHNICIAN**

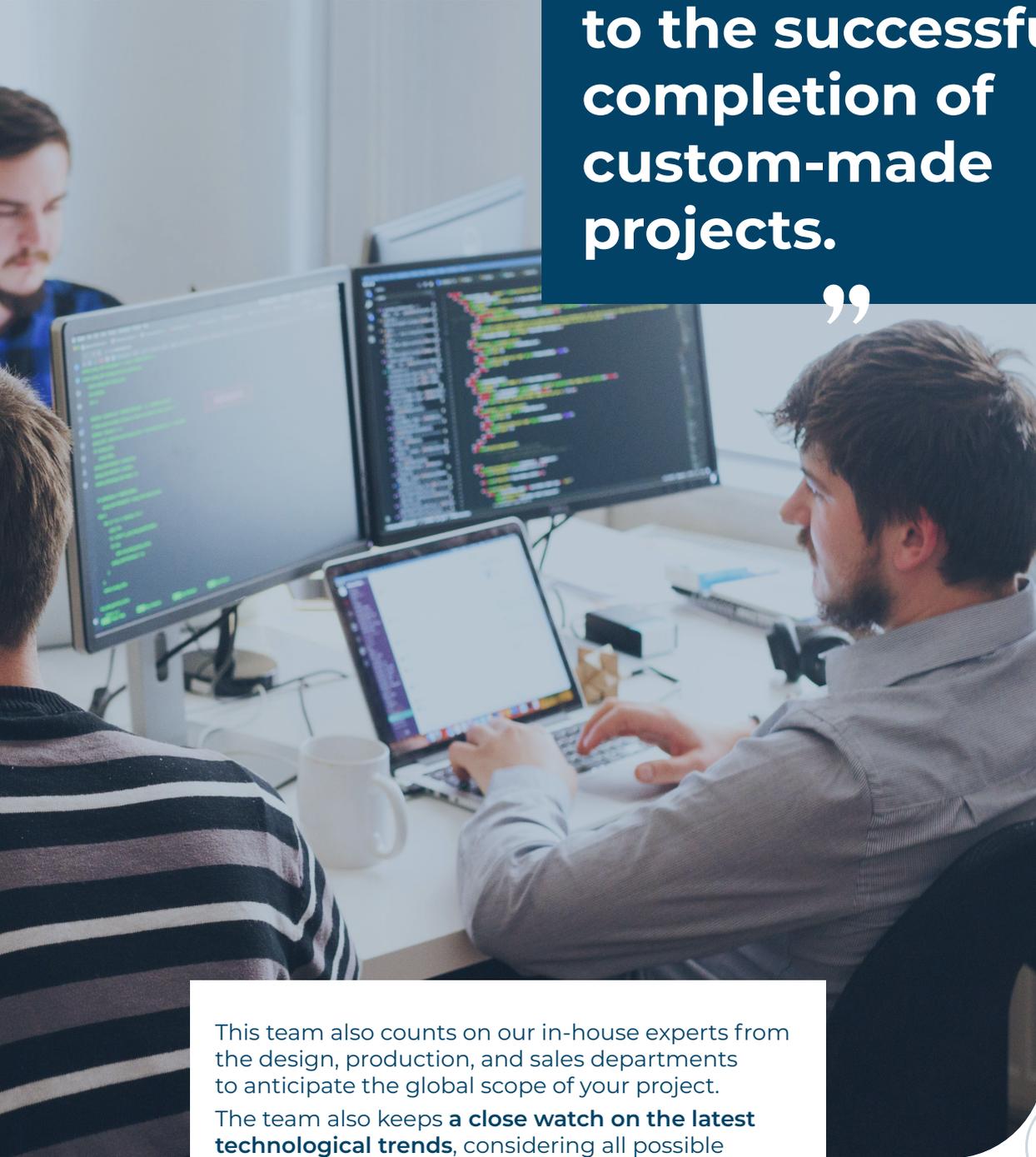
The prototype technician is the one who makes your project a reality, with prototypes that are faithful to your unique and specific requirements.

```
l-overlay": "close"  
r: function  
.router, bas
```

“

**30% of our global revenue is linked to the successful completion of custom-made projects.**

”



This team also counts on our in-house experts from the design, production, and sales departments to anticipate the global scope of your project.

The team also keeps **a close watch on the latest technological trends**, considering all possible solutions and finding the one that will meet your needs.





Identify what matters

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